# CEFCU July 31, 2021

### ASSETS

Loans Consumer First Mortgage Credit Card Member Business (2,402 Loans) Undisbursed Loans Deferred Loan Fees Reserve for Loan Losses Net Loans		\$2,005,937,617 2,295,659,103 104,874,480 556,060,179	\$4,962,531,379 (8,221,796) (3,531,159) (32,520,212) \$4,918,258,212
Investments and Cash Investments Held to Maturity (Market Value \$10,107,000) Investments Available for Sale Cash and Cash Receivable Service Organization		10,107,000 1,701,633,888 834,358,702 5,526,617	\$2,551,626,207
Interest Receivable Property and Property Improvement DP Equipment and Software Other Fixed Assets Real Estate Owned (Net of \$253,935 Valuation Rese NCUA Share Insurance Fund Prepaid Insurance and Other Assets	erve)		16,761,041 66,723,084 9,553,713 6,326,735 2,167,217 59,799,639 26,350,936
TOTAL ASSETS			\$7,657,566,784
	INCOME		
Loan Interest Investment Interest Overdraft Charges Asset Gains (Losses) Other Total	This Month \$16,909,163 1,027,769 769,297 463,142 3,834,722 \$23,004,093	Last Month \$16,689,157 1,035,199 791,115 0 <u>3,997,378</u> \$22,512,849	Year-to-Date \$116,790,782 7,670,560 4,378,063 499,369 25,620,776 \$154,959,550

## EXPENSE

Salaries	\$4,891,463	\$4,398,828	\$31,515,767
Payroll Related	2,011,531	2,057,430	14,792,503
Loan Loss Provision	494,659	602,544	5,715,686
Occupancy and Equipment	1,647,019	1,608,869	11,440,172
Communications	502,775	421,128	3,348,495
Electronic Services	577,896	641,536	4,316,594
Member Education	732,204	825,394	5,466,230
Other	3,698,572	3,522,116	18,192,286
Total	\$14,556,119	\$14,077,845	\$94,787,733
Net Income Before			
Dividends	\$8,447,974	\$8,435,004	\$60,171,817
Dividends	2,683,412	2,658,057	19,361,649
NET INCOME	\$5,764,562	\$5,776,947	\$40,810,168

### LIABILITIES AND EQUITY

Savings Shares Term Certificates IMMA Checking IRA Public Unit Shares Christmas Club	\$2,171,405,241 1,419,158,929 1,654,976,947 961,286,733 583,697,455 19,385,595 6,865,584	\$6,816,776,484
Accrued Dividends on Savings Accrued Salaries and Other Liabilities		1,245,484 201,207,068
Reserves Regular Undivided Earnings	249,563,479 388,774,269	638,337,748
TOTAL LIABILITIES AND EQUITY		\$7,657,566,784

## **COMPARATIVE ANALYSIS**

			Avg. Last
	This Month	Last Month	12 Months
Assets	\$7,657,566,784	\$7,579,378,744	\$7,292,433,541
Dividends *	2,683,412	2,658,057	5,474,958
Loans Granted	204,775,331	200,419,516	173,031,467
Loans Repaid	168,670,398	181,562,962	159,331,196
Net Incr. in Undiv. Earn. *	4,046,943	4,128,206	2,421,926
Average Savings Balance	18,599	18,494	18,027
Average Loan Balance	33,856	33,790	33,589
Loans to Savings	72.6%	72.9%	75.6%
Reserves to Loans	13.6%	13.5%	13.8%
Number of Members	366,509	365,356	359,277
Number of Borrowers	146,576	146,097	145,832

\* Includes Extraordinary Dividend

#### LOAN ACCOUNT SUMMARY

	Number	Amount
Current and less than 60 days delinguent	191,979	\$4,944,882,791
60 to 179 days delinquent	976	12,835,930
180 to 359 days delinquent	93	2,662,318
360 days and greater delinquent	31	2,150,340
	193,079	\$4,962,531,379

Add Mannes President