Loans
Consumer
First Mortgage
Credit Card
Member Business (1,954 Loans)
Undisbursed Loans
Deferred Loan Fees
Reserve for Loan Losses
Net Loans
Investments and Cash
Investments Held to Maturity
(Market Value \$10,107,000)
Investments Available for Sale
Cash and Cash Receivable
Service Organization
Interest Receivable
Property and Property Improvements
DP Equipment and Software
Other Fixed Assets
Real Estate Owned
(Net of \$126,505 Valuation Reserve)
NCUA Share Insurance Fund
Prepaid Insurance and Other Assets
TOTAL ASSETS

INCOME

Loan Interest
Investment Interest
Overdraft Charges
Asset Gains (Losses)
Other
Total

| This Month | Last Month | Year-to-Date <br> $\$ 17,170,175$ |
| ---: | ---: | ---: |
| $\mathbf{\$ 1 7 , 2 9 7 , 2 3 9}$ | $\$ 101,054,410$ |  |
| $1,862,798$ | $1,747,287$ | $8,057,779$ |
| 866,834 | 805,716 | $4,521,904$ |
| 0 | $(4,575)$ | 10,534 |
| $3,717,395$ | $4,608,482$ | $23,443,606$ |
| $\$ 23,617,202$ | $\$ 24,454,149$ | $\$ 137,088,233$ |

EXPENSE

## Salaries

Payroll Related
Loan Loss Provision
Occupancy and Equipment
Communications
Electronic Services
Member Education
Other
Total
Net Income Before
Dividends
Dividends
NET INCOME
1,038,325
\$9,048,362 $\qquad$ $\$ 8712960$ $\qquad$
\$5,176,141,306
\$2,233,692,010
2,279,130,396 120,669,749 542,649,151

| $(8,913,453)$ |
| ---: |
| $(3,237,851)$ |
| $(32,520,212)$ |
| $\$ 5,131,469,790$ |
|  |
| $\$ 2,516,983,076$ |

10,107,000
2,246,823,054 253,694,485 6,358,537
\$2,516,983,076

18,801,968
66,142,989
7,613,915
6,060,906
829,488
63,380,660
40,389,947
$\xlongequal{\$ 7,851,672,739}$

| $\$ 4,676,255$ | $\$ 4,836,136$ |  | $\$ 28,005,104$ |
| ---: | ---: | ---: | ---: |
| $1,006,757$ | $1,820,423$ |  | $10,369,085$ |
| 816,667 | 752,982 |  | $6,001,807$ |
| $1,640,155$ | $1,719,630$ |  | $10,241,379$ |
| 446,693 | 458,563 |  | $2,940,089$ |
| 800,082 | 733,487 |  |  |
| 987,196 | 909,848 |  | $4,548,289$ |
| $2,205,072$ | $2,483,663$ |  | $4,934,771$ |
|  |  | $\$ 13,718,431$ |  |
|  |  | $\$ 80,858,955$ |  |
|  |  |  |  |

Savings
Shares
Term Certificates
IMMA
Checking
RA
Public Unit Shares
Christmas Club
Accrued Dividends on Savings
Accrued Salaries and Other Liabilities
Reserves
Regular
Undivided Earnings
TOTAL LIABILITIES AND EQUITY

## COMPARATIVE ANALYSIS

Assets
Dividends *
Loans Granted
Loans Repaid
Net Incr. in Undiv. Earn. *
Average Savings Balance
Average Loan Balance
Loans to Savings
Reserves to Loans
Number of Members
Number of Borrowers

| This Month | Last Month |
| ---: | ---: |
| $\$ 7,851,672,739$ | $\$ 7,926,897,897$ |
| $1,989,963$ | $2,026,457$ |
| $258,356,223$ | $246,578,029$ |
| $188,038,855$ | $150,472,117$ |
| $7,492,870$ | $7,034,570$ |
| 18,627 | 18,908 |
| 34,383 | 34,267 |
| $73.8 \%$ | $72.0 \%$ |
| $13.5 \%$ | $13.8 \%$ |
| 375,835 | 374,217 |
| 150,543 | 149,017 |

\$2,364,961,976
1,288,898,414
1,766,054,513 989,078,821 574,080,638 574,080,638
11,349,270
6,423,192
\$7,000,846,824

965,247
182,971,272
666,889,396
266,146,590 400,742,806 $\qquad$
$\$ 7,851,672,739$

Avg. Last
12 Months
\$7,770,136,223
3,900,103
189,595,705
166,602,618
4,173,393
18,679
33,792
$71.9 \%$
13.8\%

370,603
147,597

* Includes Extraordinary Dividend


## LOAN ACCOUNT SUMMARY

```
Current and less than 60 days delinquent
60 to 179 days delinquent
60 to 179 days delinquent
360 days and greater delinquent
```

| Number <br> 199,774 <br> 1,502 | Amount <br> $164,150,818,679$ <br> $19,231,926$ <br> $3,115,416$ <br> $2,975,285$ |
| ---: | ---: |

