

Report To Members

In 2022, CEFCU* remained committed to enhancing the financial well-being of members, and continuing to invest in the communities we serve. Despite continued economic uncertainties and rising inflation, CEFCU has been steadfast in our growth and strength, which is a testament to the loyalty of CEFCU's more than 380,000 members. Looking forward, the Credit Union will continue with our focus on doing the right thing for member/owners; that's what makes us better.

The following are just a few Credit Union highlights from 2022:

	2022	Increase over 2021
Assets	\$7,677,655,000	-0.5%
Savings	\$6,824,554,000	-0.7%
Loans	\$5,513,217,000	11.6%
Net Worth	\$ 797,630,000	6.2%

- Introduced Hybrid HELOC, which provides members with a
 Home Equity Line of Credit at a variable rate, while allowing them
 to lock in portions of their balances at fixed rates and payments.
 The HELOC portion gives members the flexibility to advance
 only what they need when they need it, and the ability to lock in a
 balance at a fixed rate offers peace of mind and ease of budgeting.
- Continued member support and loyalty resulted in the return of a \$35 million Extraordinary Dividend in December; this marks \$415 million in Extraordinary Dividends returned to members since 2000.
- Introduced the CEFCU Cash Back Credit Mastercard*, a credit card product that earns cash back on all eligible purchases.

Consumer Lending had a record-breaking year, with almost \$1.8 billion loaned to members for their Consumer Loan needs, including Vehicle Loans, Student Loans, and Credit Cards. The Home Loan Department received over 6,400 Mortgage applications, modification requests, and preapprovals with more than \$458 million closed or modified. Of those loans, the Home Loan Department had the highest ever in purchases at almost \$350 million closed. The Business Services Department provided \$257.6 million in Member Business Loans — a new record! This led to Member Business Loans reaching a new record with over \$596 million in outstandings. CEFCU's California market ended the year with strong loan volume of more than \$275 million, which included a record year for both Business and Consumer Loan volume. This helped to increase the overall California book of business by \$132 million!

The support we give to the communities CEFCU serves is more important than ever. In October of 2022, CEFCU and Illinois State University (ISU) partnered for the naming of CEFCU Arena on ISU's campus. The new "CEFCU Arena — Home of the Redbirds" is a proud testament to our longstanding support of not only ISU, but higher education in the communities we serve.

On behalf of your volunteer Board of Directors, thank you for trusting CEFCU with your financial needs. We're honored to serve you and appreciate your loyalty throughout the years.

For the Board of Directors,

Angel Martinez
Angel G. Martinez, Chairman

Consolidated Statements Of Financial Condition

December 31, 2022 and 2021

Gain on sale of loans

Non-interest expense: Compensation and benefits

Communications

Net income

Marketing

Other

Total non-interest income

Total non-interest expense

Occupancy and equipment

Other

5 teetinger 51, 2022 and 2021		
(Dollars in Thousands)	2022	2021
ASSETS Cash and cash equivalents Interest bearing time deposits in financial institutions Investments available for sale Loans, net of allowance for loan losses Accrued interest receivable NCUSIF deposit Restricted stock Property and equipment, net Other assets Total assets	\$ 280,838 495 1,706,171 5,477,747 19,683 64,423 5,000 78,244 45,054 \$7,677,655	\$ 650,603 5,107 1,953,993 4,907,243 16,366 62,409 5,000 81,468 31,768 \$\frac{31,768}{5,7713,957}
LIABILITIES AND MEMBERS' EQUITY Members' savings accounts Accrued interest payable Accrued pension and postretirement benefits Other liabilities Total liabilities Members' equity Total liabilities and members' equity	\$6,824,554 1,504 38,166 <u>85,424</u> 6,949,648 <u>728,007</u> <u>\$7,677,655</u>	\$6,873,757 1,107 107,868 <u>69,618</u> 7,052,350 <u>661,607</u> <u>\$7,713,957</u>
Consolidated Statements Of Income Years ended December 31, 2022 and 2021		
(Dollars in Thousands) Interest income: Loans receivable Investments Interest bearing time deposits Total interest income	2022 \$ 215,572 18,272 62 233,906	2021 \$ 200,846 12,089
Interest expense: Savings accounts Net interest income	63,958 169,948	51,334 161,769
Provision for loan losses	17,188	8,261
Net interest income after provision for loan losses		153,508
Non-interest income: Administrative insurance fees Interchange income	2,436 28,232	3,485 26,679

27,486

58,154

89,758

20,581

5,967

10,004

37,786

164,096

46,818

0

1,552

26,551

58,267

90,978

19,654

5,775

8,899

37,533

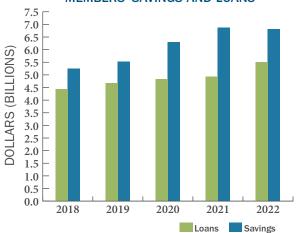
162,839

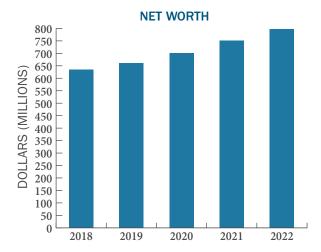
48,936

Audited consolidated financial statements are available from the Credit Union for the fiscal years ended December 31, 2022 and 2021. To review statements or for more information, call 309.633.7000 or 1.800.633.7077.

ASSETS 8.0 7.5 7.0 6.5 DOLLARS (BILLIONS) 6.0 5.5 5.0 4.5 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 0.0 2018 2019 2020 2021 2022

MEMBERS' SAVINGS AND LOANS





CEFCUBOARD OF DIRECTORS

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Timothy R. Brunton Todd W. Bryant Billy J. Frank Jada A. Hoerr Matthew D. Jolliff

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Angel G. Martinez Kavita Sachdev Joseph R. Needham Erec D. Montgomery Matthew J. Mamer Sean D. Scranton Timothy I. Dunton Alycia D. Hightower Mark A. Hoffmire Kevin D. Schneider Wyatt S. Wolven Denise A. Ghere Douglas J. Hanley Kenneth J. Anderson Peter Diaz Paul D. Donahoe Tammie M. Fletcher Mark B. Geason Todd R. Haller Douglas L. Higgins Dianna L. Hunter Theresa A. Lake Stacy L. Leavitt Melody L. Malcom Gary L. Moss Diane M. Roe Ronald L. Routh Janet K. Sanders Janā C. Stevens Jeffrey D. Thomas Joseph E. Varda

CEFCU FINANCIAL SERVICES, INC.° OFFICERS AND BOARD OF DIRECTORS

President-Treasurer
Director, Vice President-Secretary
Director
Director
Director

Wyatt S. Wolven Matthew J. Mamer Arthur R. Anliker Nichol M. Allen Keith M. Reynolds













