## CEFCU

Loans
Consumer
First Mortgage
Credit Card
Member Business (2,021 Loans)
Undisbursed Loans
Deferred Loan Fees
Reserve for Loan Losses
Net Loans
Investments and Cash
Investments Held to Maturity
(Market Value \$5,495,000)
Investments Available for Sale
Cash and Cash Receivable
Service Organization

## Interest Receivable

Property and Property Improvements
DP Equipment and Software
Other Fixed Assets
Real Estate Owned
(Net of \$126,505 Valuation Reserve)
NCUA Share Insurance Fund
Prepaid Insurance and Other Assets

## TOTAL ASSETS

Investment Interest
Overdraft Charges
Asset Gains (Losses)
Othe
Total

## Salaries

Payroll Related
Loan Loss Provision
Occupancy and Equipment
Communications
Electronic Services
Member Education
Othe
Total
Net Income Before
Dividends
Dividends
NET INCOME
\$5,665,876,064
\$2,542,858,373
2,337,979,637 132,617,831 652,420,223

| $(5,177,475)$ |
| ---: |
| $(3,068,615)$ |
| $(57,484,337)$ |
| $\$ 5,600,145,637$ |
|  |
| $\$ 1,778,077,602$ |

5,495,000
1,499,270,620 266,526,219 6,785,763
\$1,778,077,602

23,425,342
63,953,616
7,146,868
4,715,097
921,857
62,906,263
41,951,837
\$7,583,244,119
\$8,165,882
$\$ 7.907 .915$ $\qquad$
INCOME

| This Month | Last Month |  | Year-to-Date |
| ---: | ---: | ---: | ---: |
|  | $\$ 22,664,909$ | $\$ 21,132,524$ | $\$ 105,770,940$ |
| $3,154,226$ | $3,207,253$ | $12,787,275$ |  |
| 317,002 | 531,442 | $2,812,818$ |  |
| 24,626 | 10,687 | 33,359 |  |
| $3,985,142$ | $4,799,365$ | $19,651,084$ |  |
| $\$ 30,145,905$ | $\$ 29,681,271$ |  | $\$ 141,055,476$ |

## EXPENSE

| $\$ 5,360,570$ | $\$ 5,182,913$ |  | $\$ 25,899,503$ |
| ---: | ---: | ---: | ---: |
| $1,645,212$ | $1,509,070$ |  | $8,015,687$ |
| $2,144,807$ | $2,150,099$ |  | $9,246,665$ |
| $1,818,628$ | $1,829,756$ |  | $9,105,793$ |
| 517,209 | 472,745 |  | $2,624,530$ |
| 785,745 | 898,879 |  | $4,118,771$ |
| 761,186 | 798,448 |  | $3,621,123$ |
| $2,388,953$ | $2,686,169$ | $12,347,142$ |  |
|  |  | $\$ 15,528,079$ | $\$ 74,979,214$ |
|  |  |  |  |
| $\$ 14,722,310$ |  |  |  |
| $6,557,713$ |  | $\$ 14,153,192$ |  |

## Savings

## Shares

Term Certificates
IMMA
Checking
IRA
Public Unit Shares
Christmas Club
Accrued Dividends on Savings
Accrued Salaries and Other Liabilities
Reserves
Regular
Undivided Earnings
TOTAL LIABILITIES AND EQUITY

## COMPARATIVE ANALYSIS

Assets
Dividends *
Loans Granted
Loans Repaid
Net Incr. in Undiv. Earn. *
Average Savings Balance
Average Loan Balance
Loans to Savings
Reserves to Loans
Number of Members
Number of Borrowers
$\quad$ * Includes Extraordinary Dividend

* Includes Extraordinary Dividend


## LOAN ACCOUNT SUMMARY

```
Current and less than 60 days delinquent
60 to 179 days delinquent
180 to 359 days delinquent
360 days and greater delinquent
```

\$6,710,362,843
\$2,285,908,222
1,359,974,872
1,510,071,391
995,386,104
548,024,026
5,386,691
5,611,537

253,980,835 510,922,338 $\qquad$

Avg. Last
12 Months \$7 695,645,194

6,720,043
200,025,193
152,148,389
4,301,935
17,943
17,024
$79.8 \%$
$13.7 \%$
381,394
156,105


