Financial Issues

FALL 2019

CEFCU® Investment Services and Wealth Management

The Financial Realities of Longevity

A solid retirement strategy takes longevity (your time horizon) — an often unpredictable factor — into consideration. Recent findings from the Centers for Disease Control and Prevention indicate the average American male lives to age 76, while a female may live to 81. The numbers also take quality of life into account, putting male and female Americans at "full health" for 67 and 70 years, respectively.¹

What do the numbers mean?

The survey results can be used to help plan your financial retirement strategy. For example, one major takeaway is women live longer and possibly on their own for a number of years after the passing of a partner or spouse. Financially, this can mean a woman who has been part of a double-income earning household could end up living alone sooner than expected.

Loss of a second income can affect day-to-day living, as well as one's ability to save for retirement. Statistically, single women age 65 and up (unmarried and widowed) rely on Social Security payments for 45% of their total income in retirement. This compares to 33% for single men of a similar age and 28% for married couples at that age.^{2,3}



Translation, please!

How does this information translate in dollars and cents? Relying on Social Security for almost half of one's monthly income in retirement may not even sufficiently cover day-to-day expenses. Here's a snapshot of the most recent figures, based on a 2018 Social Security Fact Sheet:⁴

Estimated Average Monthly Social Security Benefits Payable January 2018		
	Before 2.0% COLA*	After 2.0% COLA*
All retired workers	\$1,377	\$1,404
Aged Couple, Both Receiving Benefits	\$2,294	\$2,340
Widowed Mother and Two Children	\$2,717	\$2,771
Aged Widow(er) Alone	\$1,310	\$1,336

*COLA = Cost of Living Adjustment

The chart underscores the importance of saving for retirement as early as possible and sticking with a financial plan that considers:

- Immediate needs, such as day-to-day expenses.
- Retirement goals (travel, hobbies, spending time with family, charitable giving, and more).
- Contingencies, including rising healthcare costs and the passing of a partner or spouse earlier than expected.

The Financial Realities of Longevity, continued

Are you where you need to be?

To see if you're where you need to be, contact a CEFCU Investment Services Representative. A member of our Investment Team can help you create or review a retirement savings plan based on your unique goals, risk tolerance, and time horizon. You can meet with a Representative by phone, online, or in person at most Member Centers. To schedule a no-obligation appointment, call 309.633.2571 or 1.800.356.7865, ext. 32571, or go to **cefcu.com/invest**.



This material was prepared by MarketingPro, Inc., and does not necessarily represent the views of the presenting party, nor their affiliates. This information has been derived from sources believed to be accurate. Please note - investing involves risk, and past performance is no guarantee of future results. The publisher is not engaged in rendering legal, accounting or other professional services. If assistance is needed, the reader is advised to engage the services of a competent professional. This information should not be construed as investment, tax or legal advice and may not be relied on for the purpose of avoiding any Federal tax penalty. This is neither a solicitation nor recommendation to purchase or sell any investment or insurance product or service, and should not be relied upon as such. All indices are unmanaged and are not illustrative of any particular investment.

Citations

- 1 time.com/5538099/why-do-women-live-longer-than-men/ [2/27/2019]
- 2 ssa.gov/news/press/factsheets/women-alt.pdf [8/2018]
- 3 washingtonpost.com/outlook/2019/05/14/why-gender-pay-gap-still-persists-what-we-can-do-about-it/ [5/14/2019]
- 4 ssa.gov/news/press/factsheets/colafacts2018.pdf [1/1/18]

Advisor Spotlight: Meet the Team



Andrew Felix Financial Advisor afelix@cefcu.com



Chris Jackson Financial Advisor cjackson@cefcu.com



Laurie Hild Financial Advisor Ihild@cefcu.com



Roger Phillis Financial Advisor rphillis@cefcu.com



Carl Gomez Financial Advisor cgomez@cefcu.com



Joni Hootman Financial Advisor, CRPC[®] jhootman@cefcu.com



Leah Farraher Financial Advisor Ifarraher@cefcu.com



Saul Juarez Financial Advisor sjuarez@cefcu.com



Trusteed IRA: A Newer Choice to Manage & Preserve Retirement Assets

If you're like most people, retirement accounts, such as IRAs, may be among your larger assets. But, not everyone exhausts IRAs in their lifetime, making them important to protect for loved ones. For example, if there is a named IRA beneficiary, he or she typically has unrestricted rights to withdraw funds from an IRA. To maintain control and flexibility of your IRA, along with receiving tax benefits, consider a Trusteed IRA. Establishing a Trusteed IRA gives you maximum control over how your assets are passed on to future generations.

A Trusteed IRA managed by your trusted Credit Union

By rolling a retirement account(s) into a Trusteed IRA, the IRA becomes a trust with a financial organization acting as the trustee. You can designate Members Trust Company as trustee of your account. Kevin Barbier, Trust and Investment Officer and CERTIFIED FINANCIAL PLANNER[™] professional, is part of the Members Trust Company and the CEFCU Wealth Management team. Whether your goal is to develop a comprehensive estate plan with your attorney or customize who receives your IRA assets (including the timing, amounts, and frequency), Members Trust Company can work with all the parties important to you.

Meets your goals now and in the future

In setting up a Trusteed IRA now, you can:

- Control who receives your IRA assets, plus the timing and amounts of Required Minimum Distributions (RMDs).
- Ensure loved ones are treated fairly, especially where blended families are involved.
- Include flexibility to change beneficiaries' distributions for unforeseen health, education, or cash flow needs.
- Designate Members Trust Company to pay bills, make RMDs, and continue managing the IRA if you become unable to manage your financial affairs.

Upon your passing, Members Trust Company would step in and manage your investments — relieving loved ones of this responsibility. You can count on Kevin Barbier and Members Trust Company to manage your investments with sensitivity to your wishes and a fiduciary process to determine risk tolerance, income needs, investment time horizon, and tax benefits. For more information about a Trusteed IRA or to schedule an appointment, call 309.633.3836 or 1.800.356.7865, ext. 33836.



In us services provided by Members Trust Company, a rederat thruit regulated by the Omce of the Comptroller of the Currency. Not NCUA/NCUSIF/FDIC insured, May Lose Value, No Financial Institution Guarantee. Not a deposit of any financial institution. This is for informational purposes only and is not intended to provide specific legal or tax advice. For specific legal or tax advice, please consult with your attorney and/or accountant. This is neither a solicitation nor recommendation to purchase or sell any investment or insurance product or service, and should not be relied upon as such. All indices are unmanaged and are not illustrative of any particular investment.





7900 N. University Street Peoria, IL 61615 PRESORTED STANDARD US POSTAGE PAID PEORIA IL PERMIT NO 512

Personal Banking Options, too!

If you need a full range of wealth management services, a member of CEFCU's Private Member Group can meet with you at your office or home — whichever is most convenient for you. Services include facilitating:

- Personal lines of credit
- Jumbo or specialized mortgages
- Construction financing
- And, much more!

Brad Schupp, CEFCU's Private Member Group manager, has over 25 years of experience serving members with diverse financial needs. Contact Brad at 309.633.7489 or 1.800.356.7865, ext. 37489 or at bschupp@cefcu.com.

FR-2673862.1-0819-0921

CEFCU Investment Services & Wealth Management is a marketing name used by CEFCU. Securities sold, advisory services offered through CUNA Brokerage Services, Inc. (CBSI), member FINRA/SIPC, a registered broker/dealer and investment advisor. CBSI is under contract with the financial institution to make securities available to members. Trust services available through Members Trust Company, a federal thrift regulated by the Office of the Comptroller of the Currency. **Not NCUA/ NCUSIF/FDIC insured, May Lose Value, No Financial Institution Guarantee. Not a deposit of any financial institution.** FR-2035796.1-0218-0320



Call Us Today!

CEFCU Investment Services 309.633.2571 or 1.800.356.7865, ext. 32571 *Investments, College Savings Programs, Retirement Planning*

CEFCU Wealth Management 309.633.3836 or 1.800.356.7865, ext. 33836 Investment Management, Retirement Planning, Estate and Financial Planning, Corporate Trustee, Living Trust Management, Estate Settlement

Private Member Group 309.633.7489 or 1.800.356.7865, ext. 37489